

Message Text

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PAGE 01 ATHENS 04147 201009Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----058647 210804Z /11

R 191332Z MAY 78
FM AMEMBASSY ATHENS
TO AMEMBASSY TUNIS
INFO SECSTATE WASHDC 5907
USDOC WASHDC

UNCLAS ATHENS 4147

E.O. 11652: N/A
TAGS: BEXP, TS, GR
SUBJECT: REQUEST FOR BUSINESS ASSISTANCE BY VICTOR BERREBI

REF: A) MONTGOMERY/KINNEAR MAY 11 DISCUSSION IN TUNIS
B) ATHENS 2288 NOTAL

1. G.E. SNAITH, MARKETING DIRECTOR AMCA INTERNATIONAL CORP ATHENS
REPORTS THAT HE SENT, LAST MARCH 9, 1978, FOLLOWING CABLE TO
VICTOR BERREBI, PRESIDENT, SOCIETE GENERAL INDUSTRIELLE, DJEBEL
DJELLOUD, TUNIS QUOTE WE HAVE BEEN INFORMED BY THE U.S. EMBASSY
IN TUNIS OF YOUR POSSIBLE REQUIREMENT FOR A 32 TON CRANE. WE
WOULD APPRECIATE IF YOU COULD TELEX BY RETURN THE FOLLOWING
INFORMATION:

- A. RADIUS FOR 32 METRIC TON (DISTANCE FROM CENTRE-LINE OF
CRANE TO CENTER LINE OF LOAD)
- B. BOOM: WHAT IS LENGTH REQUIRED AND DO YOU REQUIRE A LIGHT
LOAD HOOK. (JIB 5 OR 10 METRIC TONS IS RECOMMENDED).
- C. POWER: DO YOU WISH FULL ELECTRIC AND IF SO WHAT ELECTRIC
POWER IS AVAILABLE. IF REQUIRED WE MANUFACTURE CRANES SELF-
CONTAINED (DIESEL GENERATORS)
- D. WHAT IS HEIGHT FROM RAIL TO BOOM HINGE
- E. GANTRY PORTAL: WHAT CLEARANCE IS REQUIRED? (U.S. STANDARD
EQUAL 6.7 METERS FOR CLEARANCE OF RAILROAD CARS)
- F. BOOM LUFFING HOIST: DO YOU WISH THIS TO BE INDEPENDENT

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- OR DRIVEN BY MAIN HOIST MOTOR?
- G. SPEEDS: CAN WE QUOTE STANDARD HOOK, TRAVEL AND SWING SPEEDS
OR IS THERE A SPECIAL SPEED REQUIRED?
- H. WHEEL LOADS: CAN YOU ADVISE US YOUR PERMISSIBLE DOCK LOADING
FOR OUR WHEEL LOADINGS?
- I. CLASSIFICATION: CAN WE QUOTE TO U.S. SPECS I.E.A.1.S.L OR
ARE THERE ANY LOCAL CODES TO BE COMPLIED WITH.

J. PAINTING; OUR STANDARD IS PRIME WITH FINISH COAT APPLIED AFTER ERECTION.

K. WE ARE VERY INTERESTED IN BEING YOUR SUPPLIER FOR YOUR PROJECT.

L. IF THE ABOVE QUESTIONS CAN BE ANSWERED WE WILL PREPARE A SPECIFICATION (APPROXIMATELY TWO WEEKS REQUIRED) AND VISIT YOU TO DISCUSS CRANE AT THAT TIME. LOOKING FORWARD TO YOUR REPLY, REGARDS, GORDON SNAITH, CLYDE CRANES - MIDDLE EAST DIVISION, ATHENS, UNQUOTE.

2. NO REPLY TO ABOVE CABLE WAS EVER RECEIVED BY SNAITH FROM BERREBI. SNAITH ALSO REPORTS HE WAS UNABLE TO REACH BERREBI ON TELEX NUMBER 12248 AS SUGGESTED.

3. SNAITH WOULD APPRECIATE EMBASSY TUNISIA CONVEYING CONTENTS OF ABOVE CABLE. BERREBI MAY REPLY TO SNAITH ON ATHENS TELEX NUMBER 219450 PRIN GR

4. REFTTEL B (DATED MARCH 20, 1978) REPORTED TRANSMISSION OF SNAITH'S COMMERCIAL CABLE TO BERREBI. MCCLOSKEY

NOTE BY OC/T: MESSAGE DELAYED IN TRANSMISSION.

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Message Attributes

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TAGS: BEXP, TS, GR
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